Introducing the TONO-PEN AVIA VET...
All the features you asked for, built on 20 years of TONO-PEN accuracy, reliability and ease of use.

Large easy to read LCD display on both sides.

4x longer lasting battery. Over 2,500 measurements.

No daily calibration! Easy to use push button activation.

Cushioned grip to help prevent slippage.

Award-winning, ergonomic design, for left or right handed use.

Lightweight and simple to operate in any position.

One Touch 2 IOP Readings Technology.

Dan Scott & Associates
Exclusively available from Dan Scott & Associates, Inc.
1-888-TONO-PEN ~ (614) 890-0370 ~ www.danscottandassociates.com
Proudly Made in the USA
Criteria for Measuring I.O.P.

Every animal in your practice should have an intraocular baseline specific to that animal.

IOP should be measured on the 42 breeds of dogs that are predisposed to glaucoma and the mixes of these breeds on an annual basis; more frequently if history of glaucoma has been established in the bloodline.

A baseline should be established on all animals the first time they are presented to the veterinarians. These animals should be monitored on an annual basis. If a history of glaucoma is already in the bloodlines these animals should be monitored more frequently.

Milton Wyman DVM, MS, Diplomate ACVO

All Senior Wellness Exams
   Screening on an annual basis of all “Senior Pets” should begin at 6-7 years of age.

All Red Eye Cases
   Only two causes of red eye have abnormal IOP pressures; glaucoma (high), uveitis (low), all other causes of red eye measure normal IOP pressure.

All Head Trauma

All Eye Trauma

Glaucoma is a group of diseases that cannot be cured but only controlled.
   1.) Primary - no overt cause for the glaucoma
   2.) Secondary - cause for the elevated IOP can be determined
   3.) Congenital - where congenital iridocorneal angle anomalies eventually elevate IOP

“I would never practice medicine without a Tono-Pen again”

# Tono-Pen AVIA Vet Glaucoma Screening Program Analysis

## Animals Tested per Week (based on a 52 week year)

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<th>Fee per exam</th>
<th>2</th>
<th>4</th>
<th>6</th>
<th>8</th>
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**Annual Revenue**

- Afghan
- Miniature Pinscher
- Akita
- Norfolk Terrier
- Alaskan Malamute
- Norwegian Elkhound
- Basset Hound
- Norwich Terrier
- Beagle
- Pembroke Welsh Corgi
- Border Collie
- Poodle
- Boston Terrier
- Saluki
- Bouvier des Flandres
- Samoyed
- Cairn Terrier
- Scottish Terrier
- Cardigan Welsh Corgi
- Shih Tzu

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**Dog Breeds with a Predisposition to Glaucoma**

- Chow
- Siberian Husky
- Cocker Spaniel
- Smooth-Coated Fox Terrier
- Dachshund
- Tibetan Terrier
- Dalmatian
- Welsh Springer Spaniel
- Dandie Dinmont Terrier
- Welsh Terrier
- English Springer Spaniel
- West Highland White Terrier
- Giant Schnauzer
- Whippet
- Great Dane
- Wire-haired Fox Terrier
- Maltese
- Manchester Terrier
- Chihuahua
- Sealyham Terrier

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The award-winning Reichert TONO-PEN AVIA VET® Tonometer is an easy-to-use, hand-held instrument that provides IOP readings that correlate strongly with Goldmann Tonometry. TONO-PEN AVIA VET has a lightweight, ergonomic design and advanced electronic measurement technology that enables operators to take fast and accurate IOP measurements with minimal training. TONO-PEN AVIA VET is powered by a long-life TONO-PEN AVIA VET POWERCEL® battery pack, good for over 2,500 measurements. TONO-PEN AVIA VET, like the TONO-PEN® VET, uses sanitized OCU-FILM®+ Tip Covers to minimize the risk of patient cross-contamination.

The TONO-PEN AVIA VET is distributed to the veterinary marketplace exclusively through

DAN SCOTT & ASSOCIATES, INC.

TONO-PEN AVIA VET

LIST PRICE

0% Financing Available

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